



Erf 896, Sardinia Bay Road
Lovemore Park | Port Elizabeth
GPS co-ords 34° 0'51.65"S / 25°31'28.06"E
PO Box 15212 | Emerald Hill | 6011
South Africa

office +27 41 366 1911 | fax +27 41 366 1913
email: info@piasolar.com
www.piasolar.com

Attention Jerry Govender
Managing Director
Qinisa Steel Solutions
Tel: +27 087 2950985
E-Mail: jerry.govender@qinisasteel.co.za

Subject: Reference Letter

To whom it my concern

PIA Solar have engaged with Qinisa Steel Solutions as a supplier for value added steel products into its 75MW Solar project in Prieska, Northern Cape.

Qinisa have successfully supplied well over 800tons of value added steel into the project thus far that has met on time delivery requirements and technical specifications.

We are glad to work with an emerging business that has been professional and technically competent in their dealings.

PIA Solar are confident in their ongoing engagement with Qinisa as one of their preferred steel value add suppliers and are currently in discussions for solar projects being finalised for 2016 both locally and into Africa

For further information, kindly contact the undersigned

Kind regards

A handwritten signature in black ink, appearing to read 'Colin Schroder', is positioned above the printed name.

Colin Schroder
General Manager : Product & Supply Chain

PiA Solar SA (Pty) Ltd
ISO 9001:2008 Certified

Tel: +27 (0) 41 366 1911
Cell: +27 (0) 82 376 3842
Email: colin.schroder@piasolar.com